



SINGLE CHANNEL SERVICES BEYOND THE PERFECT ORDER IS THE PERFECT PRICE



HIDA
recommends
that **100%** of
communications
and transactions
be electronic¹.

Get there with a dynamic distribution of price data

With thousands of price changes occurring daily between manufacturers, distributors and providers, traditional contracting processes create complex and labor-intensive work to align price data. This is a tremendous challenge to all stakeholders.

Automating these processes synchronizes price data distribution and can help you achieve maximum alignment of pricing for any trading partner.

STANDARDIZE AND AUTOMATE ADVANCED TRANSACTIONS



Drive cost savings



Reduce expensive errors and rework



Prepare for potential regulatory requirements



Deliver better service to trading partners looking to automate advanced transactions



Stop missing out on unrealized revenue from misaligned pricing

¹ Improving Pricing Accuracy: Contract Communications Standards for the Healthcare Supply Chain, Health Industry Distributors Association, 2017, HIDA.org

Automate advanced transaction sets with Single Channel Services

A standard for price authorization acknowledgement allows automation to drive accuracy and speed in processing.



Align contracts and catalogs

Contract Notification (845): The most complicated of all transaction sets, now using the HIDA¹ standard, manufacturers can send local or group purchasing organization (GPO) contract price notifications to their distributors.

Price Catalog (832): Automate distribution of price catalog files including item details, pricing for unit of measure (UOM), packaging and packaging strings and Distribution Acquisition Cost/Wholesaler Acquisition Cost (DAC/WAC).



Reconcile chargebacks and rebates

Chargeback Request (844): Simplify reconciliation between manufacturer and distributor for customer on-contract purchases.

Rebate Response (849): Process rebate claims with standardized requests.



Track returns and recalls, calculate sales compensation and administrative fees

Sales Tracing (867): Get visibility to buyer, price, purchase date, sales rep, credit information and rebills.

FEATURES & BENEFITS

Industry specific and GPO agnostic solution to meet the unique needs of healthcare

Distribute to many trading partners with one connection

Send and receive data in multiple formats (csv, xml, EDI, etc.)

Expand automation to advanced transactions to support pricing alignment and reconciliation

View your advanced transaction documents in My Exchange, alongside your core order cycle documents



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