GHX

McLeod Health

CASE STUDY

Why McLeod Health Chose GHX Marketplace Bill Only to **Automate Bill-Only Implant and Consignment Orders**

McLeod Health is a locally owned and managed, not-for-profit health system in northeastern South Carolina. It provides services to over one million people and comprises seven hospitals with over 900 beds, along with multiple outpatient facilities and physician practices.

96% contract compliance rate and 98.8% perfect order rate

Improved financial planning and cash management control

OVERVIEW

McLeod Health engaged with GHX to automate bill-only implant and consignment orders for greater process efficiency, contract compliance and cash management control.

CHALLENGE

While McLeod Health had introduced digital solutions and process automation throughout its supply chain, its bill-only and consignment order processes remained archaic, resource-intensive, inefficient and error-prone. Duplicative manual work led to widespread errors, contract price exceptions and late payments.

SOLUTION

Through **GHX Marketplace Bill Only**, McLeod Health has automated bill-only and consignment orders, driving item and price compliance from requisition through payment. The health system is currently using the solution with over **100** representatives from nearly **80** supplier organizations.

> "GHX Marketplace Bill Only has transformed our processes by removing the need for manual work, paper and the resources used to resolve invoice discrepancies. It has streamlined the payment process for our suppliers, ensuring they receive their payments on time."
>
> **Carmen Winfield**
> Vice President of Supply Chain, McLeod Health

RESULTS

With GHX, McLeod Health has achieved a **98.8%** perfect order rate and **96%** contract compliance rate for bill-only and consignment orders. Automation of these orders has reduced administrative burden and resource costs, while facilitating faster, more accurate supplier payments. Real-time expense accruals help drive better cash control.

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