

More than just acquiring a badge

WHAT is Vendor Credentialing?



Compliance obligations require healthcare providers to screen and track both the vendor entities and individual representatives with whom they do business. Access to patient care facilities and protected health information requires verification of proper credentials, including but not limited to those listed here.

Individual Representative

- Compliance Information**
- Federal / State Sanctions
 - Immunizations

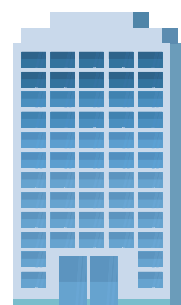
Policy Acknowledgment and Training

- Gift / Gratuity
- Conflicts of interest
- Parking
- Safety
- Bloodborne pathogens
- HIPAA



Vendor Entity

- Compliance Information**
- Federal / State Sanctions
 - Tax ID (FEIN)
 - Taxpayer identification number (W9)
 - Certificate of Liability Insurance



Both providers and vendors have a role in compliance.

Providers

- Manage vendor entities and representatives with ongoing sanction list checks
- Meet compliance standards set by vendor management and access policies



Vendors

- Comply with providers' vendor management and facility access policies
- Provide up-to-date information to customers
- Create and print badges for provider visits

WHY is it so important?



STRONG RELATIONSHIPS

Strong relationships are built on trust, and your customers trust you with their facilities, their staff, sensitive data and proximity to patients. Making sure you're always adequately credentialed proves that you've earned that trust.



PERSONAL SAFETY

Compliance protects you, too. It helps ensure that everyone you come into contact with at a facility is up to date on everything from hospital policies to immunizations, reducing health and safety risks.

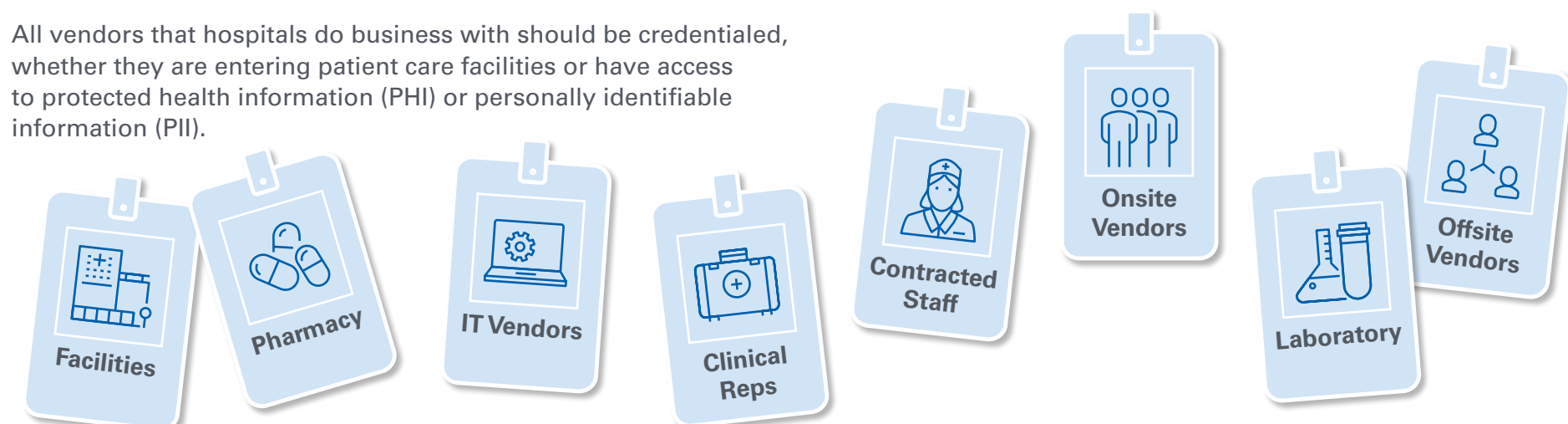


SOLID REPUTATION

Protect your reputation by maintaining credentialing compliance. Noncompliance, sanctions and fines can erode your credibility, hurt your company's brand and cause damage far greater than the cost of any associated financial penalties.

WHO needs to be credentialed?

All vendors that hospitals do business with should be credentialed, whether they are entering patient care facilities or have access to protected health information (PHI) or personally identifiable information (PII).



HOW does it work?

Badges are granted based on each vendor representative's regularly updated compliance status.



3.9M

policy acknowledgements



5.0M

documents currently in the Vendormate system



2.6 M

badges issued by Vendormate in the last year alone

Badging is simple.

1

The rep plans a visit using the mobile app.

Credentials checked

2

The rep gets a PIN to sign in at the facility.

Credentials checked

3

Vendormate prints or denies the badge.

4

The rep signs out using the mobile app at the end of the visit.

WHY Vendormate?



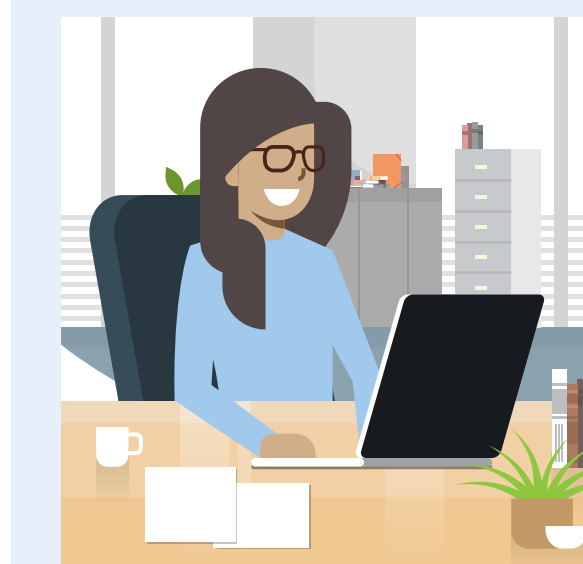
More open doors for more opportunities. Our growth and experience work for you with over 600 IDNs and more than 15 years helping suppliers get credentialed.



Answers to your credentialing challenges with smart tools and support to manage requirements and facility access plans.



Go Mobile! Bypass kiosks at participating facilities and use our mobile app to create profiles, add facilities, stay current on hospital policies and schedule appointments.



¹2018, Vendormate data on file. ²Vendormate Credentialing screens and validates vendors against watch and sanction lists maintained by organizations such as [OIG](#), [DEA](#), [GSA](#), [OFAC](#), [FDA](#), [TriCare](#), [PHS](#) and the [Federal Register](#), as well as individual states.