

Do you know who you're doing business with?



WHAT is Vendor Credentialing?



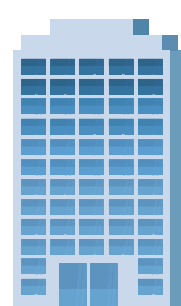
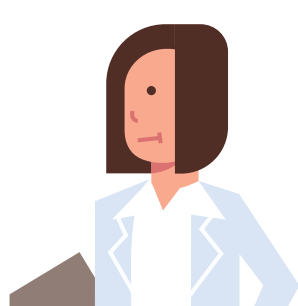
Compliance obligations require healthcare providers to screen and track both the vendor entities and individual representatives with whom they do business. Access to patient care facilities and protected health information requires verification of proper credentials, including but not limited to those listed here.

Individual Representative

- Compliance Information**
- Federal / State Sanctions
 - Immunizations
- Policy Acknowledgment and Training**
- Gift / Gratuity
 - Conflicts of interest
 - Parking
 - Safety
 - Bloodborne pathogens
 - HIPAA

Vendor Entity

- Compliance Information**
- Federal / State Sanctions
 - Tax ID (FEIN)
 - Taxpayer identification number (W9)
 - Certificate of Liability Insurance



Both providers and vendors have a role in compliance.

Providers

- Manage vendor entities and representatives with ongoing sanction list checks
- Meet compliance standards set by vendor management and access policies



Vendors

- Comply with providers' vendor management and facility access policies
- Provide up-to-date information to customers
- Create and print badges for provider visits

WHY is it so important?

- SAFETY** of patients, healthcare staff, vendor reps and other visitors
- SECURITY** of facilities and information
- STRENGTH** of customer relationships based on trusted information



Vendormate flags >1,000 records every month for further review.²

In 2018 alone, Vendormate flagged **17,013** federal exclusion and state-level sanction records and discovered 23 sanctioned vendors attempting to access 49 healthcare systems.¹

WHO needs to be credentialed?

All vendors that hospitals do business with should be credentialed, whether they are entering patient care facilities or have access to protected health information (PHI) or personally identifiable information (PII).



HOW does it work?

Screening is stringent.

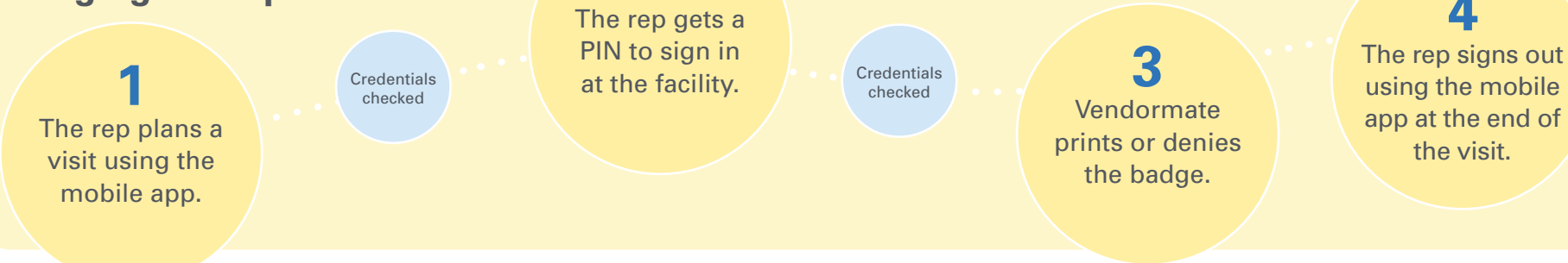
Badges are granted based on each vendor representative's regularly updated compliance status.

3.9M
policy acknowledgements

5.0M
documents currently in the Vendormate system

2.6M
badges issued by Vendormate in the last year alone

Badging is simple.



WHY Vendormate?

- ✓ **It's comprehensive.** Vendormate collects, validates, tracks and monitors credentialing information, and securely stores relevant documentation and policy acknowledgments.
- ✓ Vendormate screens and validates at **both the vendor entity and individual rep levels.**
- ✓ Vendormate has **an extensive network**, with more than 6,000 provider facilities and more than 200,000 active individuals representing more than 24,000 vendor companies.



¹2018, Vendormate data on file. ²Vendormate Credentialing screens and validates vendors against watch and sanction lists maintained by organizations such as OIG, DEA, GSA, OFAC, FDA, TriCare, PHS and the Federal Register, as well as individual states.