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On behalf of GHX, I am writing to communicate an important change regarding Vendormate Credentialing. We are introducing a new program that will replace our existing Retail and Enterprise programs effective May 17, 2021.

Your organization will pay a single annual per-rep fee that corresponds to the GHX network utilization. Each vendor will fall into one of four access tiers:

- Local – for vendors registered with up to 5 IDNs
- State – for vendors registered with 6 to 25 IDNs
- Regional – for vendors registered with 26 to 99 IDNs
- National – for vendors registered with 100 or more IDNs

Why the change? Our customers provided consistent feedback that our pricing model could be confusing, and third-party research verified that we could simplify it. The new program is less complicated, makes budgeting more predictable and helps increase compliance rates. Being credentialed at every visit means better relationships with your customers because you're helping them meet their goals.

Who does this apply to? All of our customers will transition to the new program. It levels the playing field, based on utilization of the network.

The new program is designed to increase compliance rates for your customers and reduce individual payments and administrative labor for your representatives.

What happens next? Since your organization will be required to move to a corporate contract, a GHX Account Development Manager will be reaching out to support you in this transition and to confirm your representative count. **If you are not the correct contact for your company, please forward this information.** This will help ensure an up-to-date contract will be in place to avoid any disruption in service for your credentialed representatives.

We strive to set the standard for excellence in credentialing compliance, and you can expect to see continued innovation on the Vendormate platform. We value our partnership with you and look forward to many years of shared success.

Best Regards,

Chrystie Leonard
General Manager, GHX Credentialing & Managed Services