



ePay

# A SMARTER APPROACH TO ACCOUNTS RECEIVABLE

How automation can help drive payment behavior in your favor

Beyond your own acumen, business growth hinges on a lot of things, including working capital, operational efficiencies, insightful analytics, and strong customer relationships.

In the healthcare industry, it's also an effective strategy to leverage accounts receivable (AR) in a way that best suits your needs, such as having more control over provider early-pay discounts and reducing your days sales outstanding (DSO).

But how do you do that while continuing to improve customer satisfaction?

## GHX ePay helps reduce payment complexity with a unified platform

Designed specifically for the healthcare industry, ePay provides a unified payment platform to help AR work smarter, while also addressing the needs of your customers. This unsurpassed electronic payment technology can help you move toward a touchless, order-to-cash system with streamlined processes so you can focus on growth.

### Benefits of ePay:



Automates and streamlines your AR process



Gives you more control over early-pay discounts



Reduces costly payment fees



Enables you to move toward a touchless, order-to-cash process



Helps you reduce DSO and better manage working capital

### Move closer to a touchless, order-to-cash system

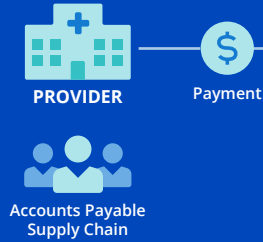
Imagine a future where your operations could be automated from order to invoicing to receivables to cash. With ePay, it's becoming a reality.

Uniting the best of healthcare.™

A unified payment platform to optimize the value of automated payments and reduce costs

1,200+

U.S. hospitals are using ePay to automate payments



**GHX**

UPSTREAM DATA

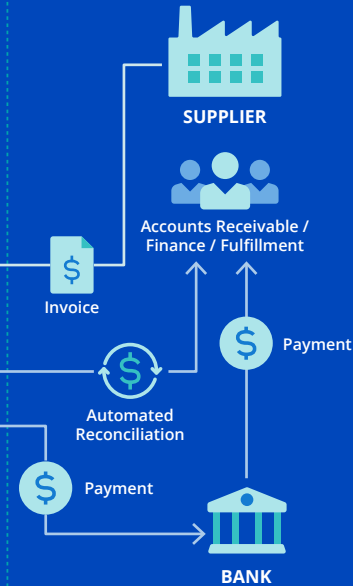
- Contract
- Invoice
- Price
- Catalog
- Item Master
- Account Info

INVOICE SOLUTIONS

ePAY PAYMENT SOLUTIONS

Payment Modes (trading partner defined)

Collaboration



Lower DSO



Reduced Payment Fees

## Speed revenue & increase customer satisfaction

You can position yourself as a preferred supplier by offering healthcare providers the benefits they desire, including rebates that support their cost-saving objectives. Not only does that make you easier to do business with, but you also gain more control over your DSO and working capital. Ultimately, ePay helps you align provider behavior with your desired business needs.

## The GHX global network is a collaborative platform

We support the largest community of healthcare trading partners, connecting supply chain, finance and clinical professionals across the industry. The 4,000+ provider organizations and 600+ manufacturers and distributors in this community are working together to drive billions of dollars out of the cost of healthcare.

**GHX ePay completes supply chain automation with an innovative electronic solution for AR. The result is faster, more predictable payment schedules, reduced fees, and increased efficiency, while your customers receive the kind of financial benefits they have come to expect. It's automation that's smarter for everyone involved.**

## GHX ePay allows you to:

- Automate and reconcile payments with ease
- Control how payments are received using a preferred AP platform for providers
- Receive expedited payments for an average DSO of 15 days or less
- Reduce costly credit cards fees, while offering providers a valuable payment alternative
- Receive predictable payments via a single portal, along with customized business data
- Enhance trading partner relationships through aligned objectives
- Implement seamlessly, quickly, and simply

**GHX**

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