The Forrester Total Economic Impact™ of the GHX Platform for a Provider

The study provides organizations with an understanding of the potential three-year return on investment when maximizing utilization of the GHX platform:

**VOICE OF THE CUSTOMER**

GHX gives us an environment of automation, freeing our people to do actual negotiations.

- Director of purchasing

We were processing orders before, but now with GHX, we're actually buying smarter - a lot smarter - and it has really helped us with our profitability.

- VP of supply chain

**THE GHX PLATFORM BY THE NUMBERS**

- The average annual spend of the interviewed provider organization: $226,780,000 on healthcare supplies
- 9,404 hours
- 15% change in order discrepancy rate
- 98% percent of orders automated through GHX
- Hours saved by procurement dept over three years:

**SUMMARY OF BENEFITS**

<table>
<thead>
<tr>
<th>3-year risk adjusted</th>
<th>Supply cost savings</th>
<th>Electronic invoice savings</th>
<th>Infrastructure savings</th>
<th>Reduced order entry effort</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$3M</td>
<td>$2.9M</td>
<td>$0.8M</td>
<td>$0.6M</td>
</tr>
</tbody>
</table>

**ROI**: 732%

**NPV**: $6.6M

**IRR**: 294%

This document is an abridged version of a case study commissioned by GHX titled: The Total Economic Impact Of The GHX Platform, July 2016. The full study, including a complete list of disclosures, can be found at http://ghx.com/tei-study/ © 2016 Forrester Research, Inc. All rights reserved. Forrester is a registered trademark of Forrester Research, Inc.