[DELETE THIS LINE BEFORE COPYING AND PASTING INTO AN EMAIL] Subject: Automating more processes helps us all – let’s do more together

**//** AUTOMATE MORE TRANSACTIONS – LET’S DO MORE TOGETHER

Dear [insert name here],

Customer experience, specifically related to the ordering process, is of utmost importance. We truly value our partnership with you as well as our role—and duty—to streamline efficiencies within the healthcare supply chain where possible. With that in mind, we wanted to reach out with some ideas to help us both improve our order processing experience.

As you likely already know, we are working with GHX to streamline the order-to-cash experience. We know that for our customers transacting via EDI means fewer phone calls, faxes, paper, pricing unknowns and disjointed processes to manage. We both have more visibility into discrepancies and the entire order process is faster and more accurate—a real win, win.

# // HOW CAN WE DO MORE?

**We can process these order types via EDI [UPDATE THIS LIST ACCORDINGLY]**

* Standard, direct purchase orders/850
* Invoices/810

# // QUESTIONS?

Do you have questions about getting set up to process these new order types? We can help.

* We are hosting a call on [TIME AND DATE]. Go here for details
* Please refer to our [FAQ page](http://ghx.com/) for more details and contact information **[UPDATE OR DELETE THIS LINK ACCORDINGLY]**
* Please reach out to [EMAIL ADDRESS]

We look forward to continuing working with you in a more automated, efficient and accurate nature.

Thank you,

[insert name, signature, etc. here]